

**role:** Senior Director, Grantmaking

**location:** New York, NY

**Overdeck Family Foundation**

<https://overdeck.org/>

---

**company overview:**

Overdeck Family Foundation was founded in 2011 with the goal of providing all children the opportunity to unlock their potential. The Foundation focuses exclusively on enhancing education, funding efforts both inside and outside of school in the areas of early childhood, informal STEM education, and K-9 programs that include supporting educators and student-centered learning environments.

Overdeck Family Foundation's grantmaking and strategic support focus on unlocking innovation, evidence, and growth opportunities for organizations and researchers that are committed to accelerating key academic and socioemotional outcomes for all children. The Foundation funds both direct impact organizations and ecosystem efforts that clear the path to scale for our grantees and the work that they do.

At the Overdeck Family Foundation, we achieve our impact by thinking and acting with rigor, collaborating with one another, and fostering a culture of curiosity and learning. Visit [www.overdeck.org](http://www.overdeck.org) for more information.

**opportunity for impact:**

Overdeck Family Foundation is seeking a Senior Director, Grantmaking to oversee all grantmaking efforts across the Foundation's four core portfolio areas—in 2023, the Foundation disbursed more than \$50 million to almost 100 organizations. This critical role will report directly to Vice President [Anu Malipatil](#) and serve as a key member of the Leadership Team. Poised with both shaping and leading the Foundation's funding strategy, this role will leverage internal and external data/insights to optimize the Foundation's grantmaking efforts and collaborate with internal teams to set, measure, and drive significant impact across the education and social sector ecosystems. The Senior Director, Grantmaking will oversee an eight-person program team and collaborate extensively with colleagues and external partners to support the team in finding, funding, and growing both existing and new investments, while also influencing the broader education and philanthropic field. This is an ideal opportunity for an established leader within the education/Pre-K-12/social sector who possesses strong business acumen and people management skills in a results-oriented environment to apply their skills towards creating a better future for all kids through improving children's ability to learn.

**role and responsibilities:**

**Strategic Leadership**

- Lead the development of a coherent grantmaking and program team strategy to find and fund direct impact and ecosystem grantees ensuring alignment with the Foundation's multi-year goals and funding model.
- Work in collaboration with the Vice President to help shape the Foundation's multi-year program strategy.
- Ensure the ongoing efficacy of the Foundation's grantmaking strategy by upholding an investor mindset, deeply analyzing the data, and advising others on how best to leverage data-driven decision-making towards optimizing investment decisions.
- Collaborate with the broader Leadership Team to advance the vision of the organization by setting goals and priorities across the enterprise, to do what's best for the organization, while also drawing connections in the work.

### **Implementation & Results**

- Ensure excellence in end-to-end grantmaking execution throughout all stages, including funding decisions, grant approval presentations, advising teams on strategic support for grantees, and measurement of impact.
- Collaborate internally across cross-functional teams to ensure goals are met, results are achieved, and culture is enhanced.
- Cultivate and maintain key external partnerships, fostering influence within the field and amplifying the efforts of the Foundation and its grantees.

### **Team & Organizational Leadership**

- As a member of the Leadership Team, contribute to the Foundation's mission by ensuring the grantmaking goals and priorities align well with broader interests and values.
- Serve as a thought/accountability partner to fellow Leadership Team members; grapple with key decisions and collectively work to achieve goals while operating in alignment with the Foundation's core values
- Serve as role models across the organization for what it means to operate in alignment with the Foundation's core values, and to build/sustain a healthy and productive organizational culture.
- Lead a layered team of eight (four portfolio managers who in turn oversee four direct reports), establishing a results-oriented team culture rooted in trust and transparency.
- Take a proactive role in coaching and developing team members; ensure decisions and information are shared transparently and that staff feel supported and well-positioned to drive impact towards results.

### **required experience & competencies:**

- 15+ years of work experience, 5+ years in senior level management preferred.
- Executive leadership team experience with an unwavering commitment to driving results and managing teams to results.
- Depth of experience working in and around the education and social sectors with an expansive leadership network in the space (e.g., sector leaders, district leaders, policy/thought leaders, philanthropic leaders, etc.).
- Visionary and strategic thinker; applies an analytical approach towards decision-making and uses evidence and data to inform strategic decisions; values quantitative metrics as a key lever towards informing the direction of the work.
- Experience juggling multiple priorities and comfortable driving towards internal goals while also strategically identifying high-leverage external opportunities.
- Understands the common challenges and pitfalls associated with growing and scaling impact within education/nonprofit organizations and stays abreast of the latest trends within the sector.
- Exceptional people manager and coach, holds individuals accountable to goals/results, while also motivating and inspiring them to continue growing/learning.
- Track record of building external partnerships and serving as an external voice of an organization (e.g., writings, panels, conference sessions, etc.).
- Concise and clear verbal and written communicator.
- Humility, self-awareness, and emotional intelligence.
- Learning orientation/commitment to excellence.

### compensation, benefits, location

Compensation range for this role based in New York starts at \$225,000-\$250,000, and the actual starting pay will depend on various factors that may include but are not limited to professional experience, education, training, and certifications. Overdeck Family Foundation also offers a generous benefits package, including medical, dental, and vision coverage. Other benefits include a discretionary bonus based on performance at year-end, \$3,000 for professional development, and an employer annual contribution of eight percent of base salary to employees 401(k). This role is based in New York City and the organization currently operates in a remote-hybrid model with an expectation that employees work from the SoHo office approximately six days a month.

*Overdeck Family Foundation is an equal opportunity employer and does not discriminate based on race, sexual orientation, ethnic origin, sex, or disability in its employment policies and other college-administered programs.*

### application details

Candidates interested in being considered for this opportunity should [apply here](#). The True team will be reviewing applications on a rolling basis.

---

### additional info:

- [Overdeck Family Foundation Blog](#)
- [Q4 2023 Funding Announcement](#)
- [2023 Grantmaking & Impact Report](#)